



## Monali Dutta

### Partner

[monali.dutta@hsalegal.com](mailto:monali.dutta@hsalegal.com)

(+91) (11) 6638 7000

New Delhi

### PRIMARY PRACTICES

Corporate & Commercial  
Projects, Energy & Infrastructure  
Defence & Aerospace

### EDUCATION

B. Com (Hons.), Indraprastha College  
for Women, University of Delhi  
(2005)

LL.B., Faculty of Law, University of  
Delhi (2008)

CS, Institute of Company Secretaries  
of India (2010)

### ADMISSIONS

Bar Council of Delhi

Member, Supreme Court Bar  
Association

Member, Delhi High Court Bar  
Association

### LANGUAGES

English & Hindi

### AWARDS & RECOGNITIONS

#### Legal 500 Asia Pacific

Ranked as **Recommended Lawyer** for  
Projects & energy – India; Corporate  
and M&A – India (2019, 2020, 2021)

#### IFLR1000

Ranked as **Rising Star** for Project  
Development (2018, 2019, 2020)

#### Asialaw Profiles

Ranked as **Notable Practitioner** for  
Corporate and M&A; Labor &  
Employment (2021, 2022)

#### RSG India Report

Monali is a Partner in the Corporate & Commercial practice group of the firm. She has extensive experience in the projects and infrastructure space (including M&A and corporate restructuring in the infrastructure and projects space). Her focus practice areas are PPP projects, aerospace and defence, social infrastructure and project development in traditional infrastructure building space such as roads, ports, railways, etc.

Monali has closely worked on several PPP projects in India and abroad and has advised several corporations, equity investors, government entities and other public bodies and multilateral institutions such as IFC, World Bank, ADB etc. with respect to such projects in India, Nepal, Mauritius, Bangladesh, Vietnam and in GCC countries.

Monali has advised airlines, aircraft lessors, airport operators, ground handling/cargo operators, duty free operators, CUPPS/CUSS/BRS operators etc. as well as line ministries on aspects relating to the regulatory framework under the Aircrafts Act 1934, AERA Act, 2008 and policies such as the National Civil Aviation Policy, Regional Connectivity Scheme, UDAAN etc. She has the distinction of having advised all private airport operators currently functioning in India as well as AAI/ Ministry of Civil Aviation, India on various aspects of airport concessions (aeronautical/non-aeronautical services).

Besides projects and infrastructure work, she has extensive experience in advising multinational and domestic clients in structuring, documenting and negotiating complex commercial transactions, more particularly those relating to acquisitions, corporate restructuring schemes, strategic alliances, joint ventures and other similar transactions. She has played a key role in advising clients on acquisitions by private arrangement, setting up of and structuring of on shore and offshore legal entities, advisory on foreign exchange regulations and regulatory compliances besides advising on insolvency and restructuring processes.

### REPRESENTATIVE MATTERS

- **Airports Authority of India** on the proposed transaction structures under the initiative of 'NextGen Airports for Bharat Nirman' (Nabh Nirman).
- **A global Spanish defence major** on its global acquisition of defence spares business from an Italian defence major. Advised on the India leg of the transaction and assisted in the proposed acquisition and the structuring of the transaction.
- **A Swedish aerospace and defence company** in its various multi-million-dollar mergers and acquisitions transactions in India, including (i) setting up a joint venture in India; and (ii) acquisition of substantial stake in an existing company engaged in the manufacturing of precision aviation components which it supplies to the global aerospace industry (such as Airbus, Boeing, etc.)
- **Department of Industrial Policy and Promotion** in relation to providing inputs in tailoring the best practices as per India's regulatory structure and requirements and suggest reforms to be undertaken by each indicator, from a legal perspective. Legal assistance in devising the action plan with a focused approach on the reforms required towards improving the rank in doing business report of the World Bank, which needs to be implemented by concerned Ministries, Department and Agencies.
- **Indian Port Rail & Ropeway Corp Ltd** in relation to implementation of 'BR Chord Line Project' for implementation of prestigious Sagarmala project to provide last mile rail connectivity.
- **European Renewable Energy companies** on their entry strategies in the southeast Asian sub-continent including assistance in setting up of operations, project related documentation (PPAs, EPC, etc.).
- **KPMG Law Rechtsanwalts-gesellschaft mbH** on providing restructuring related advice

Ranked as **Recommended Lawyer** for Corporate and M&A (2019)

- **American and European IT/ITES companies, manufacturing and healthcare/biotech listed entities** in setting up of operations in India including buyouts/acquisitions and restructuring.