



Representative Credentials
Defence & Aerospace

DELHI | MUMBAI | BENGALURU | KOLKATA

www.hsalegal.com



ABOUT HSA

The legal profession is changing rapidly in light of market disruption, changing client expectations and technological developments. Established in 2003, HSA's focus on continuing evolution has enabled us to constantly adapt to emerging market dynamics and deliver consistent value to clients.

We are a full-service law firm that prides itself on combining knowledge, experience and expertise to create outcome-oriented solutions and ensure our clients stay ahead of emerging opportunities and risks. Our areas of expertise include Projects, Energy & Infrastructure; Banking & Finance; Restructuring & Insolvency; Corporate & Commercial; Regulatory & Policy; Defence & Aerospace; Dispute Resolution; Environment, Health & Safety; Real Estate; Securities & Capital Markets; Technology, Media & Telecommunications; Taxation and Investigations.

We are a law firm built around people. We embrace collaboration while advising our clients and assemble teams of experts to bring the right talent to address every client issue. Our belief in delivering legal advice that recognizes each clients' strategic goals and business requirements allows us to offer pragmatic and implementable support across our platform of practices and sectors.

We measure our success by the service we provide to clients, irrespective of the size, scope and scale of the matter at hand. We are a team of 30+ partners and over 150 professionals based out of four offices across India's major cities – Delhi, Mumbai, Bengaluru and Kolkata.

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The key strength of the team is that there is partner involvement throughout the course of assignments which ensures quick turnaround of deliverables.

~ Chambers and Partners

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HSA Advocates is an excellent law firm with proactive approach and exceptional team which provides prompt service and very clear opinions.

~ Legal 500

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Praised for having 'great knowledge' of the practice area and for 'clear' communication of complicated legal matters to clients.

~ RSG India Report

OUR CREDENTIALS

The following list is indicative of the depth and breadth of our capabilities in Defence & Aerospace practice area.

A MAJOR MULTINATIONAL IN THE DEFENCE SECTOR

On aspects of integrity pact in defence procurement related contracts

MINISTRY OF DEFENCE, GOI

On 'Strategic Partnership Model' under Defence Procurement Procedure, 2016 which includes drafting of bid documents, undertaking bid evaluation, structuring, and drafting contractual agreements, advising on legal aspects in relation to intellectual property, transfer of technology etc.

SPICEJET

On representing in an international arbitration seated in London and governed by the 2012 ICC Rules of Arbitration against a Swiss Aircraft Engine Maintenance Organization and defended a multi-million dollar claim and contested counterclaims

FINCANTIERI

On the draft contract proposed to be entered into with Mazagaon Dock for procurement of frigates by the Indian Navy

STANDARD CHARTERED BANK

On an asset finance transaction involving approx. INR 107.40 million loan facility to Asia Aviation for purchase of an aircraft

TERMA A/S

On setting up of the Indian WOS of this major Scandinavian multi-national company in defence and aerospace surveillance and thereafter hand-holding the Indian subsidiary on various corporate issues

VISTARA TATA SIA AIRLINES

On the sale and leaseback arrangement of their first spare CFM Leap 1A aircraft engine with GECAS

TATA ADVANCED SYSTEMS

On structuring Tata consortium comprising of Tata Advanced Systems and Tata Consultancy Services and advising on underlying transaction documents wherein Airbus has won bid for providing medium transport aircraft 56 in numbers under Buy and Make in India model. 16 Aircrafts are to be directly supplied to the Ministry of Defence by Airbus and 40 are to be made in India by a Tata group consortium

OUR SERVICES

- Representation before the Supreme Court, all High Courts and tribunals
- Advisory and representation in institutional and ad hoc arbitrations seated in India and overseas
- Alternate dispute resolution support, including negotiation, conciliation and mediation
- Pre-dispute advisory, dispute preparedness and management
- Civil frauds and debt recovery
- White collar crimes

HSA ADVANTAGE

- Experienced team that directly represents clients and argues matters before various courts and tribunals
- Seamless integration with other teams to ensure sectoral and issue-specific inputs into dispute resolution strategies
- Recognized for a number of marquee judgments and landmark arbitration awards both in India and overseas

HSA

AT A GLANCE

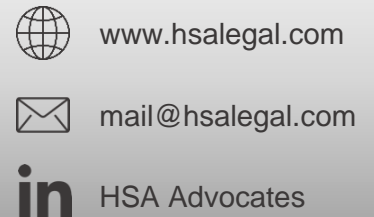
FULL-SERVICE CAPABILITIES



GLOBAL RECOGNITION



STAY CONNECTED



PAN INDIA PRESENCE

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Kolkata

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